

Job Description

Company & Its Profile

APAC Sourcing Solutions Ltd. (www.apacss.com)

APAC Sourcing Solutions is a sourcing organization dedicated to provide low cost efficient options for pharmaceutical ingredients, Advance Intermediates, Chemicals, Polymers, Ingredients for food and cosmetics, and Natural products from three low cost regions i.e. Asia, Central Eastern Europe and Latin America.

Job Profile

Management Trainee

Basic Requirements

1. PGDBM/MBA in Marketing, Strategic Management (HR & Finance not considered)
2. First division throughout school and college
3. Chemistry up to Standard XII desired
4. Undergraduate degree in B Sc/ B Tech (Chemical Engineering), preferred.
5. Minimum experience of 6 months in a reputed organization.

Deliverables

1. Business Development i.e. researching domains, countries and companies in USA, Canada and EU to configure a new customer account.
2. Profiling technologies, suppliers, products from Asia, Central & Eastern Europe and Latin America.
3. Management of data and enabling the company to become IT savvy. Emphasize on IT enabled marketing initiatives

Competencies involved

1. Leadership qualities & ability to work independently with least supervision
2. Creative and willing to experiment with new ideas.
3. Motivated to pursue a career in research/consulting.
4. Proficiency in communication and presentation skills.

Candidate should be willing to work for at least 2 years of time period in the organization failing to which either a notice period of 3 months has to be served or has to pay 3 months of salary in lieu of.